



*Your ever reliable insurance brokers*

# COMPANY PROFILE

## Fire Insurance: Be Fair to Yourself

Our Insurance EXPERTISE Sets You in Position to Take the RIGHT Policy at the Right TIME. Be FAIR to Yourself, ENTRUST Hillcrest With Your Insurance Transaction. Now.



*Your ever reliable insurance brokers*

**CONTACT US. NOW.**

**Plot 1583 Church to Church Road, Off Mawanda Road, directly Opp. St. John's Church, KAMPALA.**

**P. O. Box 3401, Kampala • Tel: +256 414 236 015**

**Email: [info@hillcrestbrokers.com](mailto:info@hillcrestbrokers.com) • Website: [www.hillcrestbrokers.com](http://www.hillcrestbrokers.com)**



## WHO WE ARE

Hillcrest Insurance Brokers Ltd, incorporated in 2010, is by far the fastest growing and one of the most reliable insurance brokerage firms in Uganda.

Hillcrest Senior Management Team's business acumen and insurance expertise, which is unrivaled in the Ugandan insurance brokerage sector, is buttressed by its arsenal of youthful, enthusiastic and proficient operational staff who have maintained a contented ever growing clientele.

Our customer centric approach, especially in claims handling, endeared us to both insurers and the insured, hence the 100% year-on-year growth between 2011 and 2022.

Hillcrest's continuous development in insurance brokerage service delivery, was matched with tremendous client portfolio expansion, which deservedly hit 1000% progression in 2015. That was the turning point that saw Hillcrest break into the top five Insurance brokerage firms. We have since moved forward ever.

We are delighted to have brokered both miniature and grand Insurance deals, including the Karuma Hydropower Dam Project, with the same enthusiasm and level of professionalism.

That we have been entrusted with transactions of a large scale, is testimony that Hillcrest is your go-to brokerage firm for any insurance policy of whichever magnitude.

Our strength lies mainly in the meticulous execution and collective expertise of the whole Hillcrest team that we always bring to our clients' side of the negotiating table. No transaction is too small for us. No transaction is beyond Hillcrest's capacity.

The ever reliable Hillcrest team will always give you an upper hand.

Choose Hillcrest. Now.



Our clientele can comfortably rely on the Hillcrest Brokerage Company cohesive team to take care of their interests. In line with our tradition of continuous improvement, in December 2022, we moved to more spacious premises on Church to Church Road, Kamwokya.





## **VISION:**

To become an OUTSTANDING Insurance Brokerage Company of FIRST Choice FOREVER

## **MISSION:**

To leverage our collective insurance expertise through provision of excellent customer centricity and meticulous execution to convey suitable PROTECTION, PREMIUMS and CONVENIENCE to our clients

## **OUR VALUES:**

- RELIABILITY
- HONESTY
- TRANSPARENCY
- TEAM WORK
- FAIRNESS
- CUSTOMER PRIOTISATION

## SERVICES OFFERED

Market intelligence in the Insurance sector places Hillcrest in a knowledgeable position in the industry and we are happy to share tips on policies, key players, consumer common mistakes and best practices.

Our existing and prospective clients benefit from professional advisory at **no additional cost.**

We are committed to bringing the best deal on your table by keeping tabs on what every Insurance Company worth its name has to offer. Better still, we understand trends yesterday, today and tomorrow. We know what only worked well yesterday, understand today's insurance trends and foresight the future for you. You certainly want Hillcrest to broker that deal as you peruse through services below.

- **Consultancy/ Advisory**

Insurance consultancy and advisory services by experienced insurance professionals to ensure that you obtain full and sufficient insurance cover that suits your operations.

- **Placement**

Placement of your insurance portfolio with reputable insurance companies capable of paying all your legitimate claims when they arise as well as reviewing the Policy documents to ensure they are well underwritten.

- **Negotiation**

Negotiating the best terms and coverage for you with the insurers.

- **Risk Management**

Risk survey whenever required.

- **Claims Handling**

Claim processing and follow-up to ensure that all your legitimate claims are expeditiously and satisfactorily settled by the insurer.

- **Training**

Training to ensure full comprehension of insurance policies taken and claims handling procedure.

- **Investment Advisory Services**

You certainly want to get your investment decision right the first time. Hillcrest offers investment advisory that will enable you to make an informed decision.



## HILLCREST BOARD



**Ms Rachel Nsiyona Lutaalo**  
Chairperson.



**Mr. Namwanza Dan Bandebye**  
Independent Director



**Mr. Geoffrey Obong**  
Director (CEO)



**Mr. Ngobi Peter**  
Director



## HILLCREST KEY STAFF



**Name:** Peter Ngobi

**Position:** DIRECTOR / MARKETING

**Experience: Over 20 Years Insurance Experience**

Mr. Ngobi is a seasoned insurer who has had a long exposure in insurance marketing, for the most part, in the United States of America where he worked with the American National Insurance Company. He is also fully conversant with the Ugandan Insurance market. He has vast marketing experience and also heads the marketing Department at Hillcrest Insurance Brokers Ltd.



**Name:** Obong Geoffrey

**Position:** CHIEF EXECUTIVE OFFICER/ DIRECTOR

**Qualification:** BA (Insurance) Delhi University

**Experience: Over 30 years Insurance experience**

Mr. Obong has had extensive exposure in the insurance industry with over 30 years experience. He is an all rounder having served in management positions with reputable insurance companies in the country. He worked as Marine and Aviation Manager in National Insurance Corporation handling placement of complicated risks for Marine Vessels and Aircraft in overseas reinsurance market and as Life Manager in the same company, handling individual, Group Life and Pension Schemes.

He also worked as Business Development Manager in Jubilee Insurance Company (U) Ltd and as General Manager of Microcare Insurance Limited, a dedicated Health Insurance Company. He oversees the operations of the company



**Name:** Esther Ayugi Kagwisagye

**Position:** Business Development Manager

**Qualification:** Diploma in Insurance, MBA, BSc Actuarial Science

**Experience: Over 10 years Insurance experience**

She is a dynamic Business Development Manager that has marshalled her team to deliver year-on-year growth and retention of Hillcrest clientele.

## INSURANCE POLICIES



### Motor Vehicle Insurance

This provides reliable and comprehensive protection for your Motor vehicles/Cycles against accidental damage, theft and motor third party insurance which guards against liabilities that may be caused by motorists to other road users and properties.

### Burglary Insurance

Provides coverage for the financial loss or damage which you may suffer due to burglary i.e theft following forcible entry and/or exit of the premises whether residential or business premises.



# INSURANCE POLICIES



## Contractors' All Risk Insurance

Contractors' All Risks (CAR) insurance is a property insurance by which any building or civil engineering project under construction is insured against any unforeseen and sudden physical loss or damage from any cause whatsoever, other than those specifically excluded. Specifically covered are works in progress, construction materials and other similar items brought to the site. The insurance also includes Third Party Liability cover against legal liability for damages as a consequence of performance of the contract.

## Education Endowment Policy

This policy is designed to provide school fees after a pre-agreed term during which period premiums are paid by the parent / guardian.



## INSURANCE POLICIES



### Workers Compensation Insurance (Mandatory)

This is a mandatory cover which pays out benefits for claims arising from accidental bodily injury or accidental death of your employees while on duty. This cover is work related and covers staff at work, and when travelling to and from workplace only. All employers are obligated by law (WCA 2000) to take this cover for their employees.

### Aviation Insurance:

This policy covers financial losses arising from accidental damage to aircraft. It also covers legal liability to third parties and passengers.



## INSURANCE POLICIES



### Fire Insurance & Allied Perils

This protects your home or commercial property from the risk of fire, lightning explosion, earthquakes, floods, storm tempest and malicious damage etc. It can be extended to cover Political and Terrorism risks

### Public Liability Insurance

Public liability insurance is designed for professionals who interact with customers or members of the public. It protects against claims for personal injury or property damage that a third party suffers (or claims to have suffered) as a result of your business activities. It also covers legal defense costs



## INSURANCE POLICIES



### **Agriculture Insurance**

Provides cover for crops and livestock for both small and large scale farmers against peril such as floods, hailstorm, drought, bonfire, uncontrollable pests and disease, theft, malicious damage and snake bites.



## INSURANCE POLICIES



### Medical Insurance

Medical insurance covers medical expenses that arise due to an illness or accident. These expenses could be related to hospitalisation costs, cost of medicines and doctors consultation fees. It can be tailored to include optical and dental extensions, chronic and pre-existing conditions and maternity costs.

### Marine Cargo Insurance

The policy covers goods, freight and other interests against loss or damage to them whilst being transported by sea, air rail and/or road. Different policies are available depending on the type of coverage required ranging from an All Risks cover to a restricted Fire Risk only cover.



## AND OTHER CLASSES OF INSURANCE

### **Retirement Benefit Scheme**

Saving for retirement is easy, but saving enough to maintain your living standards after you stop working can be a challenge. Our retirement annuities solutions cover you to save for your golden years.

### **Bonds**

Bid Bond, Customs Bond (Warehouse), Advance Payment Bond, Performance Bond, Transit Bond and Bankers Blanket Bond.

### **All Risks Insurance:**

This will protect everything from office equipment, to your portable personal effects from accidental damage or theft.

### **Fidelity Guarantee Insurance**

This protects you against the risk of financial loss caused by fraudulent and dishonest acts of your employees.

### **Money Insurance:**

Money insurance safeguards you from financial ruin caused by robbery of cash at your premises and in transit.

### **Electronic Equipment Policy**

It covers you comprehensively against material damage to your computers and other Electronic Equipment. An extension can be made to include any increased costs of work arising due to damage to the hardware and loss of Data.

**Group Life Insurance** Provides lump sum payment to dependants of your employees who die from any cause during the period of insurance.

**Personal Accident** This policy is designed to provide financial benefits to you or your dependants, for the time you are incapacitated and has an extension for medical expenses due to accidental circumstances. Capital sum insured is payable in the unfortunate event of death.  
Investment Advisory Services



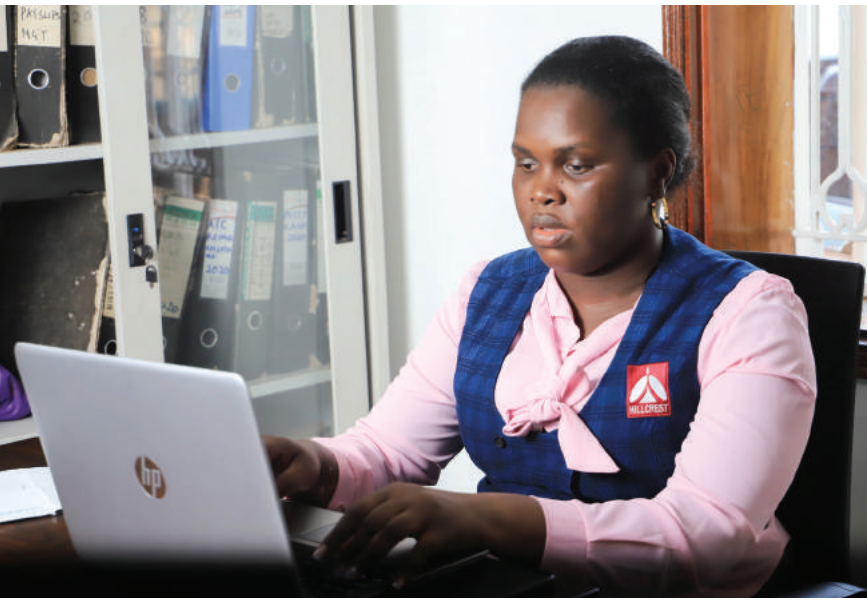
# SOME OF OUR CLIENTS



**HEART SERVICES  
UGANDA**      **NILE JEWELS  
AVIATION**

## YOUR EVER RELIABLE INSURANCE BROKERS AT WORK

Teamwork is a strength that has kept Hillcrest Insurance Brokers Limited ahead of the field with satisfactory service delivery. Our team's collective experience in insurance goes far and wide - it is a blend of insurance gurus who have done it all, middle-aged staff that have a proven track record and brilliant youth whose enthusiasm keeps us going. Below is a pictorial of a typical working day at Hillcrest's new premises located on Church to Church Road, Kamwokya.







**Hillcrest's Art of Insurance Deals Gives You the Upper Hand You Need. ENTRUST Us with Your Insurance Transaction. Protect Your Fortune. Now.**



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**CONTACT US:  
KAMPALA**


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**MALABA**

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 @HillcrestLtd

 Hillcrest Company Limited